

THAT ONE THING "SIP" Tracker

Share - Invite - Present 20-minute sessions



#	Date of Preso	Prospect Name	Who you used as 3rd-Party Presenter	What they liked most about the video	1-5 Customer Purchase	6-10 Distributor Purchase	Next Step	# of Referrals
1								
2								
3								
4								
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20								

- When ready to present, tell your prospect you need to show them. Make an appointment for 20 minutes where they can watch their screen.
- At the appointed time, call them to confirm, then text them the link to "That One Thing" and let them know a screenshare link is coming.
- At the 6-minute mark, text them a link to your screenshare session from your upline. Then make introductions.
- Be prepared to share your short testimonial when called on by your upline.