PROSPECTING GUIDE

NAME PHONE

EMAIL ADDRESS CITY STATE

PERSONAL INFO- Notes on their (F)amily, (O)ccupation, (R)ecreation, (M)oney

F _____

O _____

R _____

M _____

SAMPLED – SOLD – DROP SHIPPED

FOLLOW UP – SIP, CONTACT MADE, 3-WAY CALL, CONFERENCE CALL, MEETING, MESSAGE LEFT, APPT, AUTO-SHIP PLACED, ENROLLMENT DATE, RANK ADVANCEMENT, PLACE IN 1-31 TICKLER BINDER