



Money-Making Map

Month _____

- # of people on Planned Lists and last-minute outreaches. a. _____
- # of new contacts from Call Report. b. _____
- # of New Prospect Guides and Re-activated Prospect Guides. . . c. _____
- # of SIP Tracker Prospects. d. _____
 - # who viewed Explainer Videos. e. _____
 - # who viewed Business Opportunity Video. f. _____
 - # who had a 3-way call with you and your Upline. g. _____
- # of SIP Tracker Customers. h. _____
 - # SIP Customers with a Pak LDR Auto Ship. i. _____
- Total new Customer PSV closed this month. j. _____
- # of SIP Tracker NEW Distributors. k. _____
 - # With a \$500 or \$950 Pak enrollment. l. _____
- Total new Distributor PSV closed this month m. _____
- # With a Pak LDR AutoShip. n. _____

SECRET MATH FORMULA:

- # of New Contacts to get 1 Distributors (b divided by k) o. _____
- # of New Contacts to get 1 Customer (b divided by h) p. _____